

Frictionless Adoption Across Teams

How Tipalti Used Seemore for Scalable, Risk-Free Data Operations



<u>Tipalti</u>, a global finance automation leader, adopted Seemore Data to optimize costs and improve observability. While cost was the initial hook, Seemore quickly became essential for lineage, quality control, and transparency, replacing multiple tools.

With fast onboarding and minimal setup, Tipalti saved 40% of its annual spend while maintaining performance. Now, they're expanding Seemore's role in BI operations and governance to extract metadata from BI tools, enabling LLM-style queries and seamless navigation through data products.

Beyond cost, Seemore frees up resources for innovation while strengthening data governance and accessibility.

About tipalti



Business:

Finance Automation—Accounts Payable, Global Payments, Expenses, Cars & Procurement



Location:

USA, UK, Netherlands, Canada, Georgia & Israel



Company Size:

1250 employees



Data stack:







Go-live with Seemore:

November 2024

Quick Wins After Onboarding



\$50K saved/year - warehouse cost cut 47.6%



\$11K more to save by downsizing BI warehouse



Orphaned tables & configuration updates drove savings



Snowflake query acceleration may boost performance



BI cost savings still untapped – more to come!

"Seemore's main selling point for us was cost savings, but it delivers much more. It allows me to replace other tools I previously used to track data flows across our infrastructure. The lineage Seemore provides—especially at the column level—is far superior to anything I've seen before."

- Dror Yosef, Chief Data Officer, Tipalti

Seemore Data X Verbit www.seemoredata.io

THE CHALLENGE

Cost Control and Data Visibility

Tipalti needed a solution to optimize Snowflake costs while improving data governance and observability. Cost-saving tools alone weren't enough—they required better visibility into data flows, lineage, and quality control to streamline operations. They sought a scalable, easy-to-adopt solution that could replace multiple tools, reduce costs, and enhance data transparency across teams.

THE SOLUTION

Rapid Adoption Across the Entire Team

Seemore became an essential tool at Tipalti almost instantly, with widespread adoption across teams. Unlike traditional cost-focused solutions, Seemore replaced multiple tools, offering a single source of truth for data flows, lineage, and efficiency.

- Oatabase Owners track costs, processes, and warehouse performance.
- Analysts & Other Users rely on lineage and column-level insights to understand data flows, locate assets, and monitor what is running.

"With incredibly easy and straightforward onboarding, Seemore delivered exactly as promised, from seamless setup to instant value. It's now our go-to for understanding data flows, tracking lineage, and quickly finding what's running. It fits naturally into our workflow and is embedded across teams. The moment I saw it in action, I knew it was a game-changer."

- Dror Yosef, Chief Data Officer, Tipalti

BEST PRACTICES IN DATA DEPLOYMENT

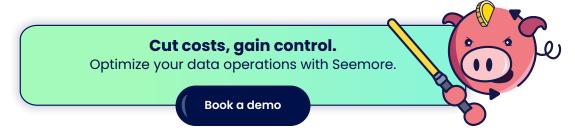
The Tipalti Way

Tipalti is a leader in best practices for scalable, reliable data deployment, using staging, merging, and blue-green deployment to ensure seamless updates with minimal risk. However, this structured workflow creates visibility challenges—understanding downstream impacts before merging is critical. Seemore solves this by providing clear lineage insights, helping teams track changes, anticipate downstream impacts, and keep data processes efficient and controlled.

WHAT'S NEXT

Evolving BI Governance

Tipalti is eager to expand Seemore's role in BI operations and governance by integrating its column-level lineage into metadata management. Today, locating specific reports or tracking field origins remains a challenge. With Seemore, Tipalti envisions using lineage as a metadata source, enabling teams to query BI assets LLM-style for faster, more intuitive data discovery. A successful POC has already proven its potential, and while there's more work ahead, this innovation will streamline data navigation and enhance BI governance.



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